NEVADA COUNTY ECONOMIC FORECAST

The Nevada County economy is growing at a healthy rate. In 2017 it generated 580 new jobs, representing a growth rate of 1.8 percent, which is similar to the statewide growth rate of 2.0 percent. The best performing industries in Nevada County were construction, leisure services, healthcare, and government.

The Nevada County economy is highly concentrated in a few primary industries. One of its largest sectors is government, which employs 6,600 workers and accounts for a fifth of the entire job market. Approximately half of these individuals work in public schools, while most of the rest work in local municipal agencies. A small number work in federal and state offices located within Nevada County.

The Nevada County economy is also heavily reliant on the healthcare sector. Healthcare agencies employ approximately 5,000 workers, many of which are located near the cities of Grass Valley and Truckee.

The third largest sector is leisure services, which includes hotels, restaurants, and recreation centers. Because the county has several ski resorts and recreational lakes, it draws a considerable number of tourists, generating demand for a substantial number of workers in the leisure services sector.

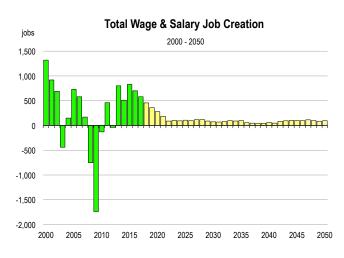
The unemployment rate improved substantially last year, falling from 4.8 percent in 2016 to 4.1 percent in 2017. The county has now reached a "full employment" scenario, meaning that almost everyone who wants a job already has a job. Under these conditions, job creation is expected to slow and further improvements in the unemployment rate will be minimal.

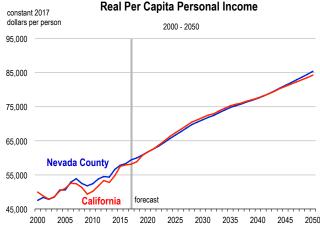
From 2012 to 2017, the Nevada County population grew very slowly, increasing by less than 0.1 percent per year. All of this growth was driven by net migration (people moving into the county, less those moving out). During this span, an average of 250 net migrants entered the county each year.

Nevada County has an old resident base, with more people in retirement age than in the typical childbearing years. Because of this, deaths have outnumbered births by 130 per year. This dynamic is expected to continue over the forecast period, leading to very slow population growth and placing the economy at risk of long-term stagnation. Stagnant economies are often characterized by subpar job creation, slow income growth, and insufficient public revenues, preventing living conditions from improving and making it difficult for local governments to provide adequate pubic services.

FORECAST HIGHLIGHTS

 Job growth of 1.4 percent is expected in 2018. Between 2018 and 2023, the annual growth rate will average 0.6 percent.

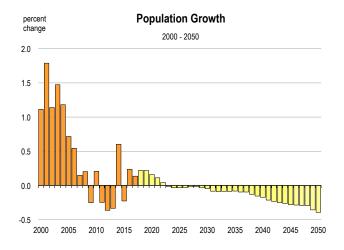


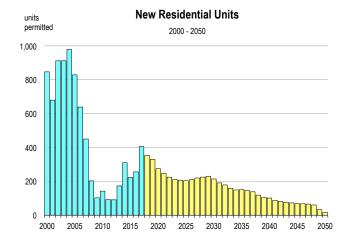


- Between 2018 and 2023, job creation will be concentrated in leisure services, education and healthcare, professional business services, and government. Combined, these industries will account for 80 percent of net job creation in the county.
- Average salaries are below the California average, and will remain so over the foreseeable future. In Nevada County, inflation-adjusted salaries are expected to rise by 1.9 percent per year from 2018 to 2023, which will be similar to statewide growth.
- An average of 260 new homes will be built each year between 2018 and 2023. Virtually all of these will be single-family homes, and very few will be apartments.
- Population growth is expected to average 0.1 percent per year from 2018 to 2023. An average of 250 net migrants will enter the county each year, but deaths will outnumber births by 150 each year.

Nevada County Economic Forecast 2010-2017 History, 2018-2050 Forecast

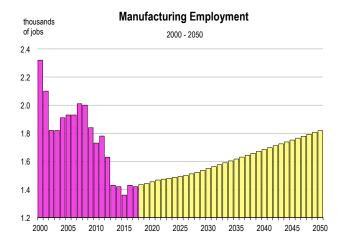
| | Population (people) | Net Migration (people) | Registered Vehicles (thousands) | Households (thousands) | New Homes Permitted (homes) | Total Taxable Sales (billions) | Personal Income (billions) | Real Per Capita Income (dollars) | Inflation Rate (% change in CPI) | Real Farm Crop Value (millions) | Real Industrial Production (millions) | Unemploy- ment Rate (percent) |
|------|---------------------|------------------------------|---------------------------------------|---------------------------|-----------------------------------|--------------------------------------|----------------------------------|--|--|---------------------------------------|---|-------------------------------------|
| 2010 | 98,635 | 284 | 128.4 | 41.5 | 142 | \$1.01 | \$4.46 | \$52,407 | 1.3 | 10.9 | 491.1 | 11.7 |
| 2011 | 98,390 | -63 | 126.6 | 41.5 | 92 | \$1.07 | \$4.69 | \$53,802 | 2.7 | 16.8 | 466.2 | 11.1 |
| 2012 | 98,032 | -166 | 124.1 | 41.0 | 91 | \$1.11 | \$4.84 | \$54,511 | 2.7 | 15.6 | 461.9 | 9.7 |
| 2013 | 97,703 | -115 | 126.8 | 40.3 | 173 | \$1.16 | \$4.88 | \$54,365 | 2.3 | 19.9 | 428.7 | 8.1 |
| 2014 | 98,291 | 702 | 128.1 | 40.3 | 310 | \$1.22 | \$5.21 | \$56,576 | 2.8 | 22.9 | 443.7 | 6.5 |
| 2015 | 98,067 | -17 | 130.4 | 40.3 | 223 | \$1.29 | \$5.39 | \$57,856 | 2.6 | 20.7 | 432.1 | 5.4 |
| 2016 | 98,300 | 399 | 133.5 | 40.4 | 256 | \$1.33 | \$5.57 | \$58,335 | 3.1 | 21.5 | 445.0 | 4.8 |
| 2017 | 98,433 | 312 | 131.3 | 40.5 | 406 | \$1.44 | \$5.85 | \$59,450 | 3.2 | 21.7 | 442.3 | 4.1 |
| 2018 | 98,651 | 346 | 132.4 | 40.8 | 354 | \$1.51 | \$6.12 | \$59,998 | 3.7 | 21.7 | 475.8 | 3.8 |
| 2019 | 98,866 | 347 | 133.4 | 41.1 | 330 | \$1.58 | \$6.36 | \$60,824 | 3.1 | 21.9 | 476.9 | 3.6 |
| 2020 | 99,024 | 296 | 134.3 | 41.4 | 275 | \$1.66 | \$6.69 | \$61,744 | 4.1 | 22.0 | 483.8 | 3.8 |
| 2021 | 99,134 | 256 | 135.1 | 41.6 | 247 | \$1.72 | \$6.99 | \$62,596 | 3.6 | 22.1 | 498.2 | 4.0 |
| 2022 | 99,177 | 202 | 135.7 | 41.8 | 225 | \$1.80 | \$7.28 | \$63,483 | 3.5 | 22.2 | 508.1 | 4.1 |
| 2023 | 99,164 | 158 | 136.2 | 42.0 | 210 | \$1.89 | \$7.59 | \$64,533 | 3.4 | 22.3 | 520.1 | 4.3 |
| 2024 | 99,131 | 152 | 136.6 | 42.2 | 207 | \$1.98 | \$7.91 | \$65,659 | 3.3 | 22.4 | 532.4 | 4.4 |
| 2025 | 99,098 | 162 | 137.0 | 42.3 | 204 | \$2.07 | \$8.22 | \$66,683 | 3.1 | 22.5 | 543.3 | 4.5 |
| 2026 | 99,070 | 177 | 137.3 | 42.5 | 210 | \$2.17 | \$8.53 | \$67,666 | 3.1 | 22.6 | 555.2 | 4.7 |
| 2027 | 99,050 | 196 | 137.6 | 42.7 | 220 | \$2.27 | \$8.85 | \$68,734 | 3.0 | 22.7 | 568.7 | 4.7 |
| 2028 | 99,034 | 210 | 137.9 | 42.9 | 225 | \$2.37 | \$9.18 | \$69,782 | 3.3 | 22.8 | 581.9 | 4.7 |
| 2029 | 99,003 | 207 | 138.2 | 43.0 | 230 | \$2.45 | \$9.49 | \$70,508 | 3.1 | 22.9 | 596.3 | 4.7 |
| 2030 | 98,956 | 200 | 138.4 | 43.2 | 214 | \$2.55 | \$9.79 | \$71,201 | 3.0 | 23.1 | 611.0 | 4.7 |
| 2031 | 98,872 | 174 | 138.7 | 43.4 | 191 | \$2.65 | \$10.08 | \$71,913 | 2.9 | 23.2 | 626.0 | 4.7 |
| 2032 | 98,783 | 178 | 138.9 | 43.6 | 179 | \$2.76 | \$10.39 | \$72,493 | 3.1 | 23.3 | 641.4 | 4.7 |
| 2033 | 98,696 | 187 | 139.1 | 43.7 | 159 | \$2.87 | \$10.70 | \$73,307 | 2.7 | 23.4 | 657.1 | 4.7 |
| 2034 | 98,611 | 197 | 139.3 | 43.8 | 149 | \$2.99 | \$11.02 | \$74,069 | 2.9 | 23.5 | 673.3 | 4.6 |
| 2035 | 98,529 | 211 | 139.5 | 43.9 | 151 | \$3.10 | \$11.37 | \$74,822 | 3.0 | 23.6 | 689.8 | 4.6 |
| 2036 | 98,434 | 206 | 139.6 | 44.1 | 146 | \$3.21 | \$11.74 | \$75,352 | 3.4 | 23.7 | 706.8 | 4.6 |
| 2037 | 98,339 | 220 | 139.8 | 44.2 | 138 | \$3.32 | \$12.12 | \$75,838 | 3.5 | 23.8 | 724.2 | 4.5 |
| 2038 | 98,211 | 202 | 139.9 | 44.3 | 119 | \$3.44 | \$12.51 | \$76,427 | 3.3 | 23.9 | 742.0 | 4.5 |
| 2039 | 98,058 | 192 | 140.1 | 44.4 | 106 | \$3.55 | \$12.91 | \$76,956 | 3.5 | 24.0 | 760.2 | 4.4 |
| 2040 | 97,888 | 187 | 140.2 | 44.5 | 102 | \$3.66 | \$13.32 | \$77,522 | 3.4 | 24.1 | 778.8 | 4.4 |
| 2041 | 97,678 | 159 | 140.3 | 44.6 | 88 | \$3.77 | \$13.72 | \$78,154 | 3.2 | 24.2 | 797.8 | 4.3 |
| 2042 | 97,448 | 151 | 140.4 | 44.6 | 82 | \$3.88 | \$14.13 | \$78,875 | 3.1 | 24.4 | 817.3 | 4.3 |
| 2043 | 97,202 | 147 | 140.6 | 44.7 | 77 | \$3.99 | \$14.55 | \$79,644 | 3.0 | 24.5 | 837.2 | 4.2 |
| 2044 | 96,944 | 143 | 140.8 | 44.8 | 73 | \$4.10 | \$14.96 | \$80,503 | 2.8 | 24.6 | 857.6 | 4.2 |
| 2045 | 96,671 | 139 | 140.9 | 44.8 | 68 | \$4.21 | \$15.40 | \$81,285 | 3.0 | 24.7 | 878.5 | 4.1 |
| 2046 | 96,394 | 144 | 141.1 | 44.9 | 67 | \$4.33 | \$15.83 | \$82,084 | 2.9 | 24.8 | 899.9 | 4.1 |
| 2047 | 96,112 | 148 | 141.3 | 44.9 | 66 | \$4.45 | \$16.27 | \$82,893 | 2.9 | 24.9 | 921.9 | 4.0 |
| 2048 | 95,826 | 155 | 141.5 | 45.0 | 61 | \$4.57 | \$16.73 | \$83,702 | 2.9 | 25.0 | 944.4 | 4.0 |
| 2049 | 95,484 | 103 | 141.7 | 45.0 | 33 | \$4.69 | \$17.19 | \$84,546 | 2.9 | 25.1 | 967.4 | 3.9 |
| 2050 | 95,108 | 80 | 141.9 | 45.1 | 17 | \$4.82 | \$17.66 | \$85,442 | 2.9 | 25.2 | 990.8 | 3.8 |

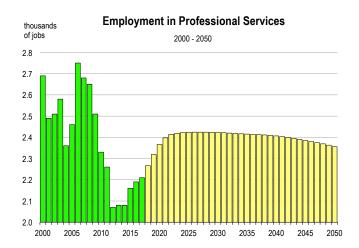


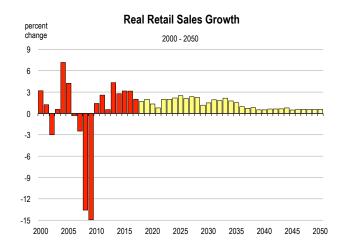


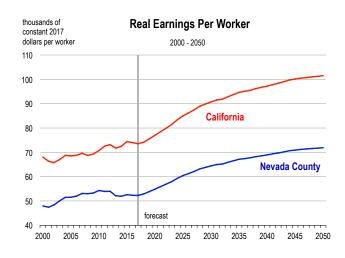
Nevada County Employment Forecast 2010-2017 History, 2018-2050 Forecast

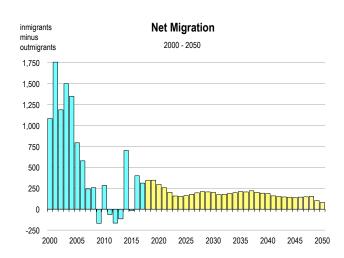
| | Total Wage & Salary | Farm | Construction | turing | Transportation & Utilities | Retail Trade | Activities | Professional Services | Information | Health & Education | | Government |
|------|------------------------|------|--------------|--------|----------------------------|----------------|-------------|--------------------------|-------------|-----------------------|------|------------|
| | | | | | emplo | yment (thousan | ds of jobs) | | | | | |
| 2010 | 28.27 | 0.08 | 2.08 | 1.73 | 0.44 | 4.04 | 1.36 | 2.33 | 0.33 | 4.29 | 4.38 | 6.16 |
| 2011 | 28.73 | 0.09 | 2.20 | 1.78 | 0.45 | 4.09 | 1.35 | 2.26 | 0.30 | 4.50 | 4.48 | 6.13 |
| 2012 | 28.69 | 0.09 | 2.34 | 1.63 | 0.48 | 4.13 | 1.42 | 2.07 | 0.30 | 4.67 | 4.36 | 5.95 |
| 2013 | 29.49 | 0.07 | 2.49 | 1.43 | 0.49 | 4.18 | 1.48 | 2.08 | 0.30 | 4.99 | 4.56 | 5.96 |
| 2014 | 30.00 | 0.07 | 2.70 | 1.42 | 0.48 | 4.20 | 1.34 | 2.08 | 0.30 | 5.03 | 4.62 | 6.09 |
| 2015 | 30.83 | 0.07 | 2.73 | 1.36 | 0.47 | 4.33 | 1.29 | 2.16 | 0.29 | 5.32 | 4.50 | 6.52 |
| 2016 | 31.53 | 0.07 | 2.84 | 1.43 | 0.48 | 4.42 | 1.32 | 2.19 | 0.29 | 5.44 | 4.66 | 6.51 |
| 2017 | 32.11 | 0.06 | 2.91 | 1.42 | 0.48 | 4.43 | 1.32 | 2.21 | 0.28 | 5.48 | 4.90 | 6.55 |
| 2018 | 32.57 | 0.06 | 2.94 | 1.43 | 0.49 | 4.45 | 1.31 | 2.27 | 0.28 | 5.60 | 5.00 | 6.65 |
| 2019 | 32.93 | 0.06 | 2.96 | 1.44 | 0.49 | 4.49 | 1.30 | 2.32 | 0.28 | 5.66 | 5.07 | 6.73 |
| 2020 | 33.20 | 0.06 | 2.95 | 1.45 | 0.49 | 4.51 | 1.30 | 2.37 | 0.28 | 5.71 | 5.14 | 6.78 |
| 2021 | 33.39 | 0.06 | 2.89 | 1.47 | 0.49 | 4.53 | 1.29 | 2.40 | 0.28 | 5.75 | 5.20 | 6.82 |
| 2022 | 33.48 | 0.06 | 2.85 | 1.47 | 0.49 | 4.55 | 1.29 | 2.41 | 0.28 | 5.79 | 5.24 | 6.81 |
| 2023 | 33.58 | 0.06 | 2.82 | 1.48 | 0.48 | 4.59 | 1.29 | 2.42 | 0.28 | 5.82 | 5.26 | 6.81 |
| 2024 | 33.67 | 0.06 | 2.79 | 1.49 | 0.48 | 4.62 | 1.29 | 2.42 | 0.28 | 5.85 | 5.28 | 6.81 |
| 2025 | 33.78 | 0.06 | 2.77 | 1.49 | 0.48 | 4.66 | 1.29 | 2.42 | 0.28 | 5.87 | 5.30 | 6.83 |
| 2026 | 33.88 | 0.06 | 2.76 | 1.50 | 0.48 | 4.69 | 1.29 | 2.42 | 0.28 | 5.89 | 5.31 | 6.85 |
| 2027 | 34.00 | 0.06 | 2.75 | 1.51 | 0.47 | 4.73 | 1.29 | 2.42 | 0.28 | 5.91 | 5.33 | 6.87 |
| 2028 | 34.12 | 0.06 | 2.75 | 1.52 | 0.47 | 4.77 | 1.29 | 2.42 | 0.28 | 5.91 | 5.35 | 6.90 |
| 2029 | 34.21 | 0.06 | 2.75 | 1.54 | 0.47 | 4.80 | 1.29 | 2.42 | 0.28 | 5.91 | 5.36 | 6.92 |
| 2030 | 34.28 | 0.07 | 2.74 | 1.55 | 0.46 | 4.82 | 1.29 | 2.42 | 0.28 | 5.90 | 5.38 | 6.94 |
| 2031 | 34.35 | 0.07 | 2.72 | 1.56 | 0.46 | 4.85 | 1.29 | 2.42 | 0.28 | 5.90 | 5.39 | 6.97 |
| 2032 | 34.43 | 0.07 | 2.71 | 1.58 | 0.46 | 4.88 | 1.29 | 2.42 | 0.28 | 5.90 | 5.40 | 6.98 |
| 2033 | 34.53 | 0.07 | 2.70 | 1.59 | 0.45 | 4.91 | 1.29 | 2.42 | 0.28 | 5.89 | 5.41 | 7.02 |
| 2034 | 34.62 | 0.07 | 2.70 | 1.60 | 0.45 | 4.94 | 1.29 | 2.42 | 0.28 | 5.89 | 5.42 | 7.04 |
| 2035 | 34.72 | 0.07 | 2.71 | 1.62 | 0.44 | 4.97 | 1.29 | 2.42 | 0.28 | 5.89 | 5.43 | 7.07 |
| 2036 | 34.77 | 0.07 | 2.71 | 1.63 | 0.44 | 4.99 | 1.29 | 2.41 | 0.28 | 5.88 | 5.44 | 7.07 |
| 2037 | 34.82 | 0.07 | 2.70 | 1.64 | 0.44 | 5.00 | 1.29 | 2.41 | 0.28 | 5.88 | 5.44 | 7.08 |
| 2038 | 34.86 | 0.07 | 2.70 | 1.66 | 0.43 | 5.02 | 1.29 | 2.41 | 0.28 | 5.87 | 5.45 | 7.09 |
| 2039 | 34.91 | 0.07 | 2.69 | 1.67 | 0.43 | 5.03 | 1.29 | 2.41 | 0.28 | 5.87 | 5.45 | 7.10 |
| 2040 | 34.97 | 0.07 | 2.70 | 1.68 | 0.43 | 5.04 | 1.29 | 2.41 | 0.28 | 5.88 | 5.45 | 7.10 |
| 2041 | 35.02 | 0.07 | 2.69 | 1.70 | 0.42 | 5.05 | 1.29 | 2.40 | 0.28 | 5.87 | 5.46 | 7.12 |
| 2042 | 35.10 | 0.07 | 2.70 | 1.71 | 0.42 | 5.06 | 1.29 | 2.40 | 0.28 | 5.89 | 5.46 | 7.14 |
| 2043 | 35.20 | 0.07 | 2.70 | 1.72 | 0.41 | 5.07 | 1.29 | 2.40 | 0.28 | 5.91 | 5.47 | 7.16 |
| 2044 | 35.30 | 0.07 | 2.70 | 1.74 | 0.41 | 5.08 | 1.29 | 2.39 | 0.28 | 5.92 | 5.48 | 7.19 |
| 2045 | 35.40 | 0.07 | 2.71 | 1.75 | 0.41 | 5.09 | 1.30 | 2.39 | 0.28 | 5.95 | 5.49 | 7.22 |
| 2046 | 35.50 | 0.07 | 2.71 | 1.77 | 0.40 | 5.10 | 1.30 | 2.38 | 0.28 | 5.96 | 5.49 | 7.24 |
| 2047 | 35.61 | 0.07 | 2.72 | 1.78 | 0.40 | 5.11 | 1.30 | 2.37 | 0.28 | 5.99 | 5.50 | 7.27 |
| 2048 | 35.71 | 0.07 | 2.73 | 1.79 | 0.39 | 5.12 | 1.30 | 2.37 | 0.28 | 6.01 | 5.51 | 7.30 |
| 2049 | 35.80 | 0.07 | 2.71 | 1.81 | 0.39 | 5.14 | 1.30 | 2.36 | 0.28 | 6.04 | 5.52 | 7.32 |
| 2050 | 35.89 | 0.07 | 2.70 | 1.82 | 0.38 | 5.15 | 1.30 | 2.36 | 0.28 | 6.07 | 5.52 | 7.35 |

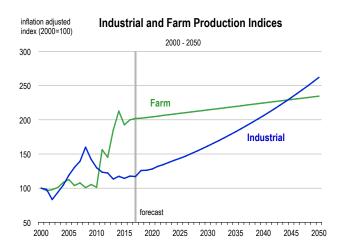












County Economic and Demographic Indicators

Projected Economic Growth (2018-2023)

| Expected retail sales growth: | 8.3% |
|----------------------------------|-----------------------|
| Expected job growth: | 3.1% |
| Fastest growing jobs sector: | Professional Services |
| Expected personal income growth: | 8.1% |

| Expected population growth: | 0.5% |
|--|------|
| Net migration to account for: | 100% |
| Expected growth in number of vehicles: | 2.9% |

Demographic (2018)

| Unemployment rate (April 2018): | 3.3% |
|---|-------|
| County rank* in California (58 counties): | 15th |
| Working age (16-64) population: | 59.3% |

| Population with B.A. or higher: | 33.8% |
|-----------------------------------|----------|
| Median home selling price (2017): | 419,750 |
| Median household income: | \$59,446 |

Quality of Life

| Violent crime rate (2016): | 210 per 100,000 persons |
|------------------------------|-------------------------|
| County rank* in California (| 58 counties): 6th |
| Average commute time to wo | ork (2018): 26 minutes |

| High School drop out rate (2017): | N/A** |
|--|-------|
| Households at/below poverty line (2018): | 8.1% |

^{*} The county ranked 1st corresponds to the lowest rate in California

^{**} Reliable data not available for Nevada County